



Thursday, November 30, 2017

A MetLife Old-Timer Joins GRPAA in New York

Mark Rubinstein, president of **Incline Pension Consulting**, joined **Global Retirement Partners Advisor Alliance (GRPAA)** as of July 13, 2017, confirmed by **Geoff White**, managing partner at GRPAA. Rubinstein is located about 40-miles outside of Manhattan in New City, New York.

Rubinstein thought joining an independent advisory group from an insurance agency would be in his best interest with changes in the DoL fiduciary ruling. Both Rubinstein's practice and GRPAA specialize in qualified plans.

White referred to Rubinstein as a "MetLife old-timer" before changing his broker-dealer affiliation to **LPL Financial** when joining GRPAA. Rubinstein previously used **MetLife Insurance** as his broker-dealer through its sale to **MML Investors Services** in March 2017.

Rubinstein manages approximately 110 plans and at least \$100 million AUM and works primarily works with 403(b) plans, shares White. Rubinstein and White were introduced by **Mike Farrell**, former executive vice president and head of US distribution at MetLife.

Rubinstein plans to offer a multiple employer plan with GRPAA and **Pentegra** starting January 1, 2018 after receiving GRPAA's Board of Directors' approval yesterday.

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